



## CONTACT

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The Real Olive Company Limited  
Charlton Road  
Brentry  
Bristol  
BS10 6NF

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**FARMSHOP & DELI**

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AUTUMN 2023





## Hello & Welcome

Since The Real Olive Company's humble beginnings in Bristol's historic St Nicholas market in 1998, a lot has changed, but our values have remained the same; to source and supply the best quality olives and Mediterranean foods.

Specialising in organic, fresh olives and antipasti we freshly prepare a unique range of Mediterranean inspired real foods at our accredited production site in the heart of Bristol.

Our commitment to quality and sustainability has led us to being certified by Organic Farmers and Growers as an organic producer and we offer a unique range of organic products in addition to our conventional range.

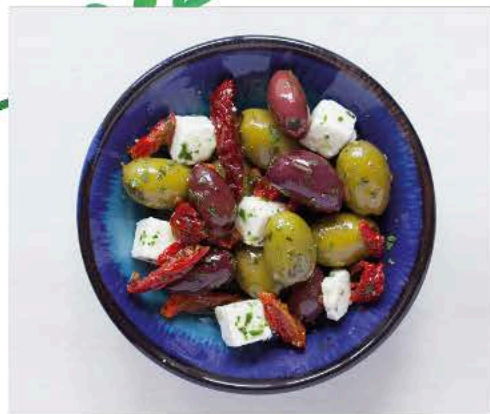
Have a good look through our catalogue and you will find everything we offer in our retail range from snack pots and deli pots, our new unique tapenades and pestos to our ready to serve 1kg range, all expertly blended by our in-house team.

Our olives, we should hasten to add, remain the same delicious fruits the ancients knew, growing in the old unhurried way in the same Mediterranean groves. We prepare them using time honoured methods, then package them with the greatest care to ensure that they reach you, our customers, in perfect condition. Live, love, eat olives!

*Love LIFE*  
*EAT Real*



# Why choose The Real Olive Company?



## Our products

Our olives are allowed to take their time to ripen under azure Mediterranean skies through the sun-soaked summer months. In the autumn, when the fruit is still fresh and green, our farmers collect the first harvest, and in January the dark, fully ripe olives are carefully gathered in.

In our quest to find the perfect olive we are fully certified by Organic Farmers & Growers as a UK organic producer. When food is farmed organically, it is not 'propped up' by artificial fertilisers or pesticides. This means that it must be naturally resilient, and for this it must come from strong soil teeming with nutrients and beneficial micro-organisms. This is good for the plants, good for the land, and good for us.

Our manufacturing process is accredited by 'SALSA - Safe & Local Supplier association.

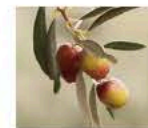
## Our packaging

Sustainability is at our very core and underpins our company values. We continue to work closely with our innovative packaging suppliers with an ultimate goal of ensuring all our packaging is 100% recyclable.

Our current retail packaging is the most green and sustainable option available. Our cardboard sleeve is printed using vegetable inks on fully recyclable board. We currently use widely recycled polypropylene pots and are soon to move these to RPET pots made from 80% recycled material.

We believe that our current retail packaging solution offers the most minimal impact to the planet and environment when considering all of the criteria.

For more information on our research and sustainability please see our website.



## Our suppliers

Over the years we have travelled all over the Mediterranean building up a network of farmers who grow olives independently and on a small scale.

Together we understand the unhurried gentle rhythms of the olive tree and know from long experience that the best olives grow where flora and fauna flourish. The organic groves help to create a haven for wildflowers, insects and birds as they have remained for thousands of years.

With the majority of our farmers living on the land they farm, their lives and work are often entwined. Their values and passions run through their day to day lives and for them the health of the land is paramount to the well being of the groves. The result; a successful and bountiful harvest year after year.



As a part of our commitment to sustainability and protecting the planet for future generation we have recently partnered with the Sustainable Soils Alliance (SSA). We have pledged to donate 1% of our profits to invest in their work to improve soil health for future generations.

We strongly believe that a bright and positive future for us all on this beautiful planet is well within our reach. We are committed to building a business that puts the welfare of people and planet above all else for generations to come.

## Our future together & the responsibility of business

Our three core pillars of ethical business;

1. To advance our purpose; whilst offering people a sense of belonging and a feeling that their lives and their work have value beyond their physical work.
2. To protect people; by operating our company in a way that protects the people who work for us, the people who buy from us and the environments in which we live and work.
3. To generate profit & sustainability; so that we may continue to advance the first two priorities.

For our business, profit is a result and not a purpose.





## FARMSHOP & DELI SUMMER/AUTUMN 2023

### Fresh marinated olives & antipasti pots - ready for your chiller

#### OUR DELI-FRESH POTS

In our stand-out-from-the-crowd packaging, our lovely olive and antipasti deli fresh pots have up to four months shelf life from production. They are packed in a protective atmosphere, which means they stay fresh until the day they are opened. The perfect product for your grab-and-go chiller. They are vegan, plant based and gluten free, totally natural, fresh, healthy and nutritious.



#### RETAIL & DELI

Our exceptional ingredients are picked and harvested on the shores of the Mediterranean by our trusted growers. We then carefully marinade and pack them - ready for your chiller.

### FOR NEW PRODUCTS, NEW CODES, NEW NAMES & NEW SIZES - SEE ALL MARKED ENTRIES

KEY TO SYMBOLS: \* NEW PRODUCT / ■ NEW CODE / ▲ NEW NAME / ● NEW SIZE / + NEW RECIPE

#### SINGLE-SERVE DELI-FRESH POT

PRODUCT	UNIT SIZE	CODE	CASE SIZE
<b>Garlic &amp; basil olives</b>	50g	SP19	12 x 50g
Pitted Chalkidiki olives with garlic and basil.			

#### OLIVE DELI-FRESH POTS

<b>Garlic peppers &amp; mustard seed pitted olives</b> ■▲●	160g	DP20.06	6 x 160g
Pitted Chalkidiki and Kalamata olives with garlic, peppers and mustard seeds.			
<b>Chilli &amp; basil pitted olives</b> ■▲●	160g	DP21.06	6 x 160g
Pitted Chalkidiki and Kalamata olives with garlic, chilli and basil.			
<b>Garlic stuffed Provençal olives</b> ■▲●	180g	DP22.06	6 x 180g
Garlic stuffed Chalkidiki olives with sweet peppers and Herbes de Provence.			
<b>Basil &amp; garlic mammoth pitted olives</b> ■▲●*	160g	DP30.06	6 x 160g
Pitted mammoth Chalkidiki olives with garlic and basil.			
<b>Organic chilli cumin &amp; garlic pitted olives</b> ■▲●	150g	DP24.06	6 x 150g
Organic pitted Chalkidiki and Kalamata olives with rosewater, chilli and aromatic spices.			
<b>Organic garlic peppers &amp; mustard seed pitted olives</b> ■▲●	150g	DP25.06	6 x 150g
Organic pitted Chalkidiki and Kalamata olives with garlic, peppers and mustard seeds.			
<b>Organic wild garlic &amp; basil pitted olives</b> ■▲●	150g	DP27.06	6 x 150g
Organic pitted Chalkidiki olives with wild garlic and basil.			
<b>Organic lemon thyme &amp; black pepper pitted olives</b> ■▲●	150g	DP28.06	6 x 150g
Organic pitted Chalkidiki olives with lemon, thyme and black pepper.			
<b>Nocellara del Belice whole olives</b> *	180g	DP26.06	6 x 180g
Whole, early harvest olives from Sicily in cold-pressed oil. Sweet and mild.			
<b>Kalamata whole olives</b> *	180g	DP29.06	6 x 180g
Whole Kalamata olives in cold-pressed oil. Rich and fruity.			
<b>Garlic peppers &amp; mustard seed pitted olives</b> ■▲	650g	CP.SC.650	6 x 650g
Pitted Chalkidiki and Kalamata with garlic, peppers and mustard seeds.			

#### ANTIPASTI DELI-FRESH POTS

<b>Antipasti Olive Mix</b> ●+	160g	DP23.06	6 x 160g
Pitted Chalkidiki and Kalamata olives with garlic cloves, sweet peppers, cornichons, sun dried tomatoes and caperberries.			
<b>Sun dried cherry tomatoes</b> *	100g	DP31.06	6 x 100g
Exquisitely sweet and tangy sun dried cherry tomatoes with basil and garlic.			
<b>Hot pickled garlic</b> ■●	120g	DP32.06	6 x 120g
Sweet pickled garlic cloves with chilli and parsley.			
<b>Kalamata olive meze dip</b> *	150g	PA12.06	6 x 150g
Kalamata olive, sun dried tomato & cumin.			
<b>Smoky harissa meze dip</b> *	150g	PA13.06	6 x 150g
Spicy pepper, sun dried tomato & smoked paprika.			
<b>Fresh basil pesto (vegan)</b> *	150g	PA14.06	6 x 150g
Basil, pumpkin seeds & cold-pressed oil.			
<b>Tomato &amp; olive pesto (vegan)</b> *	150g	PA15.06	6 x 150g
Sun dried tomato, olive & cold-pressed oil.			
<b>Organic Kalamata olive tapenade</b>	180g	PA05.06	6 x 180g
Kalamata olive, sun dried tomato & cumin.			
<b>Organic smoky harissa tapenade</b>	180g	PA06.06	6 x 180g
Spicy pepper, sun dried tomato & smoked paprika.			
<b>Organic Fresh basil pesto (vegan)</b>	150g	PA07.06	6 x 150g
Basil, pumpkin seeds & cold-pressed oil.			
<b>Organic tomato &amp; olive pesto (vegan)</b>	150g	PA08.06	6 x 150g
Sun dried tomato, olive & cold-pressed oil.			





## FOODSERVICE

SUMMER/AUTUMN 2023

We continually strive to improve our sustainability and to reduce single use plastic wherever possible. As a result not only does our 1kg olive range taste and look fantastic it is also packaged in fully recyclable pouches!

### WHAT MAKES OUR 1KG RANGE UNIQUE:

- Delicious, fresh olives and antipasti
- Vegan, plant based & gluten free
- Robust & fully recyclable packaging
- Branded pack looks great behind the counter
- Spoon or pour from pack - less mess
- Resealable pouch keeps product fresh
- Always marinated using cold-pressed oils
- Chilled shelf life of 4 months from date of production
- Naturally healthy & good for you and your customers



## FRESH OLIVES 1kg

DELI & CATERING

FOR NEW PRODUCTS, NEW CODES & NEW NAMES - SEE ALL MARKED ENTRIES

KEY TO SYMBOLS: \* NEW PRODUCT / ■ NEW CODE / ▲ NEW NAME / + NEW RECIPE

PRODUCT NAME	UNIT CODE	UNIT SIZE	CASE CODE	CASE SIZE
<b>Garlic peppers &amp; mustard seed pitted olives</b> ▲ (mixed pitted) Large Chalkidiki and Kalamata olives with garlic, sweet peppers, mustard seeds and cold pressed oil.	FM01.P1	1kg	FM01.P4	4 x 1kg
<b>Chilli garlic &amp; basil pitted olives</b> ▲ (mixed pitted) Large Chalkidiki and Kalamata olives with garlic, basil, a gentle kick of chilli and cold pressed oil.	FM02.P1	1kg	FM02.P4	4 x 1kg
<b>Antipasti mix</b> (mixed pitted) + Large Chalkidiki and Kalamata olives with garlic cloves, sweet peppers, cornichons, sun dried cherry tomatoes in cold pressed oil.	FM03.P1	1kg	FM03.P4	4 x 1kg
<b>Garlic &amp; Basil</b> (mixed pitted) Large Chalkidiki and Kalamata olives with garlic, sweet basil and cold pressed oil.	FM04.P1	1kg	FM04.P4	4 x 1kg
<b>Fine Herbes</b> (mixed pitted) Large Chalkidiki and Kalamata olives with a fragrant blend of fine herbes and cold pressed oil.	FM05.P1	1kg	FM05.P4	4 x 1kg
<b>Garlic &amp; Basil</b> (green pitted) Large Chalkidiki olives with garlic, sweet basil and cold pressed oil.	FM07.P1	1kg	FM07.P4	4 x 1kg
<b>Baby Kalamata</b> (black pitted) A smaller sized pitted deep purple Kalamata olive, robust and fruity flavour, marinating in cold pressed oil, perfect for taking pizzas to the next level.	FM24.P1	1kg	FM24.P4	4 x 1kg
<b>Garlic stuffed Provençal olives</b> (green stuffed) Large Chalkidiki olives, stuffed with a blanched garlic clove, with Herbes de Provence, sweet red peppers and cold pressed oils.	FM15.P1	1kg	FM15.P4	4 x 1kg
<b>Pepper Stuffed Rosemary olives</b> (green stuffed) Large Chalkidiki olives stuffed with a slice of red pepper, with garlic, rosemary, Herbes de Provence and cold pressed oil.	FM16.P1	1kg	FM16.P4	4 x 1kg
<b>Organic wild garlic &amp; basil pitted olives</b> (green pitted) Chalkidiki olives with wild garlic, basil and cold pressed oil.	FM19.P1	1kg	FM19.P4	4 x 1kg
<b>Organic lemon thyme &amp; black pepper olives</b> (green pitted) Chalkidiki olives with lemon, thyme, black pepper and cold pressed oil.	FM23.P1	1kg	FM23.P4	4 x 1kg
<b>Organic chilli cumin &amp; garlic pitted olives</b> (mixed pitted) ▲ Chalkidiki and Kalamata olives with rosewater, chilli, aromatic spices and cold pressed oil.	FM20.P1	1kg	FM20.P4	4 x 1kg
<b>Colossal</b> (green pitted) Greek olives, firm and crisp with a creamy finish. Packed in a light brine.	JO01.P1	1kg	JO01.P4	4 x 1kg
<b>Kalamata</b> (black pitted) Deep purple in colour, robust and fruity. Packed in a light brine.	JO03.P1	1kg	JO03.P4	4 x 1kg
<b>Chalkidiki &amp; Kalamata</b> (mixed pitted) Packed in a light brine.	JO06.P1	1kg	JO06.P4	4 x 1kg
<b>Nocellara del Belice</b> (green whole) Early harvest olives from Sicily, sweet and mild. Packed in a light brine.	JO09.P1	1kg	JO09.P4	4 x 1kg
<b>Kalamata</b> (black whole) The essential whole Kalamata olive, deep purple in colour, robust and fruity. Packed in a light brine.	JO11.P1	1kg	JO11.P4	4 x 1kg
<b>Organic Chalkidiki</b> (green pitted) Firm and crisp with a creamy finish. Packed in a light brine.	JO24.P1	1kg	JO24.P4	4 x 1kg
<b>Organic Kalamata</b> (black pitted) Deep purple in colour, robust and fruity. Packed in a light brine.	JO25.P1	1kg	JO25.P4	4 x 1kg
<b>Organic Kalamata</b> (black whole) Deep purple in colour, robust and fruity. Packed in a light brine.	JO26.P1	1kg	JO26.P4	4 x 1kg
<b>Organic Nocellara del Belice</b> (green whole) Early harvest whole olives from Sicily, sweet and mild. Packed in a light brine.	JO30.P1	1kg	JO30.P4	4 x 1kg





## ANTIPASTI 1-2kg

We have sourced a range of delicious antipasti from across the Mediterranean, perfect for the Deli counter, tapas and platters.

PRODUCT NAME	UNIT CODE	UNIT SIZE	PACK FORMAT	CASE CODE	CASE SIZE
<b>Semi Dried Tomatoes</b> Succulent oven roasted tomatoes with garlic and basil in cold-pressed oils	TP22.P1	1KG	TUB	TP22.P6	6 X 1kg
<b>Sun Dried Tomatoes</b> Sweet and tangy sun dried tomatoes. AA grade sun dried tomatoes from Italy. Soak in hot water and marinate for best results.	TP03	10KG	BOX	n/a	n/a
<b>Sun Dried Cherry Tomatoes *</b> Sweet and tangy sun dried AA grade cherry tomatoes from Italy. These succulent little gems are the absolute business!	TP030	10KG	BOX	n/a	n/a
<b>Marinated Sun Dried Tomatoes</b> Sweet and tangy sun dried tomatoes marinated in basil, thyme, garlic and cold-pressed oil.	TP23.P1	1kg	S.U.P	TP23.P4	4 X 1kg
<b>Feta Stuffed Kabanaki Peppers</b> Greek red, sweet pointy Kabanaki peppers stuffed with a mixture of Feta and Greek country cheese, in oil.	TP05	2KG	TUB	TP05.P2	2 x 2kg
<b>Feta Stuffed Peppalicious</b> Sweet and spicy round red peppalicious peppers stuffed with a mixture of Feta and Greek country cheese, in oil.	TP06	2KG	TUB	TP06.P2	2 x 2kg
<b>Cipolline Borettane Onions</b> Sweet Italian onions in balsamic vinegar. For starters, sides, cheeseboards and antipasti platters.	TP10	1.5KG	TIN	TP10.P6	6 x 1.5kg
<b>Dolmades</b> Greek vine leaves stuffed with aromatic rice. The classic Greek mezze.	TP11	2KG	TIN	TP11.P6	6 x 2kg
<b>Cornichons *</b> With spicy peppers, onion, chilli, garlic, coriander seed, bay leaf & black pepper.	TP25.P1	1kg	S.U.P	TP25.P4	4 x 1kg
<b>Pickled Garlic</b> Crunchy and tangy whole white garlic cloves.	TP16	3kg	TIN	TP16.P6	6 x 3kg
<b>Hot Pickled Garlic</b> Crunchy and tangy whole white garlic cloves with spicy chilli and parsley in cold-pressed oils.	TP18.P1	1kg	S.U.P	TP18.P4	4 X 1kg

## TAPENADE & PESTO 1kg

Amazing meze dips and pestos - stir it in, spread it on or simply pop it on the side. They're so versatile!

PRODUCT	UNIT CODE	UNIT SIZE	CASE CODE	CASE SIZE
<b>Kalamata olive meze dip</b> Kalamata olive, sun dried tomato & cumin.	PA05.P1	1kg	PA05.P6	6 x 1kg
<b>Smoky harissa meze dip</b> Spicy pepper, sun dried tomato & smoked paprika.	PA06.P1	1kg	PA06.P6	6 x 1kg
<b>Fresh basil pesto (vegan)</b> Basil, pumpkin seeds & cold-pressed oil.	PA07.P1	1kg	PA07.P6	6 x 1kg
<b>Tomato &amp; olive pesto (vegan)</b> Sun dried tomato, Kalamata olive & cold-pressed oil.	PA08.P1	1kg	PA08.P6	6 x 1kg

## NEW RANGE - DRY SNACKS

The ultimate in quick, easy & no-mess snacking and they are bang on trend too!

PRODUCT	UNIT CODE	UNIT SIZE	CASE CODE	CASE SIZE
<b>NEW! Giant Salted Corn *</b> Tasty, crunchy and incredibly moreish	DS01.P1	700g	DS01.P4	4 x 700g
<b>NEW! Giant Chilli Corn *</b> Tasty, crunchy and incredibly moreish	DS03.P1	700g	DS03.P4	4 x 700g
<b>NEW! Habas Fritas *</b> Roasted broad beans with chilli and lemon.	DS05.P1	700g	DS05.P4	4 x 700g
<b>NEW! Habas Fritas &amp; giant corn mix *</b> Roasted broad beans & giant corn mix with chilli and lemon.	DS07.P1	700g	DS07.P4	4 x 700g

## OILS & VINEGARS 5ltr

An essential range of delicious high quality oils for cooking, drizzling and dipping.

PRODUCT NAME	UNIT CODE	UNIT SIZE	PACK FORMAT	CASE CODE	CASE SIZE
<b>Oleo Martos Extra Virgin Olive Oil (Spain)</b> Great value EVOO oil from Spain, ideal for cooking and light dressings.	TO01	5ltr	PET	TO01.P3	3 x 5ltr
<b>Hellenic</b> A fantastic Greek extra virgin olive oil, sweet and peppery, perfect for drizzling.	TO02	5ltr	TIN	TO02.P4	4 x 5ltr
<b>Cold Pressed Sunflower Oil</b> The finest cold-pressed, unrefined and totally natural sunflower oil.	TO04	5ltr	JERRY	TO04.P2	2 x 5ltr
<b>Organic Cold Pressed Sunflower Oil</b> The finest organic, cold-pressed, unrefined and totally natural sunflower oil.	TO10	5ltr	JERRY	TO10.P2	2 x 5ltr
<b>Balsamic Vinegar</b> Stunning balsamic vinegar of Modena. Great for reductions and dressings.	TO12	5ltr	JERRY	TO12.P2	2 x 5ltr
<b>Organic Hellenic</b> Organic Greek extra virgin olive oil, sweet and peppery. A finishing touch for all your dishes	TO13	5ltr	TIN	TO13.P4	4 x 5ltr

## BULK OLIVES

Olives in strong brine supplied in large tins, ready for you to prepare with your own recipes.

PRODUCT NAME	UNIT CODE	UNIT SIZE	PACK FORMAT
<b>Chalkidiki Mammoth (green pitted)</b> Huge olives, firm and crisp with a creamy finish. In strong brine.	BO021	11kg	TIN
<b>Kalamata Extra Large (black pitted)</b> Deep purple in colour, robust and fruity. In strong brine/vinegar.	BO03	11kg	TIN

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## TERMS & CONDITIONS

We all need them and it is really important that we make the key points as clear as possible. We hope to build a long lasting and fruitful relationship with all our customers, so a clear and concise set of terms are essential to avoid any possible confusion

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### Opening hours

For sales enquiries, to place orders, or to just have a chat, you can contact us by phone or email. We are open Monday to Friday from 8:30am to 5:00pm, excluding public holidays. You can always leave a message if you call outside these times.

### Payment terms

Our payment terms are pro forma unless you have an approved credit account with us. Please call or email us if you would like to discuss credit terms.

### Product pricing

Please contact a member of our team to request the latest version of our full trade pricelist. Due to the fluctuating market that we operate within, we reserve the right to alter our product pricing at any time. We will always endeavour to give all our customers as much notice as possible and try to minimise any significant price changes wherever possible.

### Minimum order values

Please contact a member of our team for further details regarding Minimum Order Quantities.

### Our distributors

We have teamed up with Foodservice Wholesalers covering most areas across the UK. Please contact us and we will put you in touch with your nearest Foodservice Distributor.

### Thanks & Feedback

Hopefully you have had a good read through our catalogue and now know all there is to know about The Real Olive Company. Thanks for your interest in us and if you are not already a customer then hopefully you soon will be.

As a small company committed to quality we will always endeavour to do our best in order to meet our customer's requirements. You can help us to maintain and improve our products and services by giving us feedback. Whether it's good or bad we would love to hear from you, so don't hesitate to drop us a line.

### For anything else please get in touch:

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## NOTES

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