



Contact

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FARMSHOPS & DELI 2022



Hello & Welcome

Since The Real Olive Company's humble beginnings in Bristol's historic St Nicholas market in 1998, a lot has changed, but our values have remained the same; to source and supply the best quality olives and Mediterranean foods.

Specialising in organic, fresh olives and antipasti we freshly prepare a unique range of Mediterranean inspired real foods at our accredited production site in the heart of Bristol.

Our commitment to quality and sustainability has led us to being certified by Organic Farmers and Growers as an organic producer and we offer a unique range of organic products in addition to our conventional range.

Have a good look through our catalogue and you will find everything we offer in our retail range from snack pots and deli pots, our new unique tapenades to our ready to serve 1kg range, all expertly blended by our in-house team.

Our olives, we should hasten to add, remain the same delicious fruits the ancients knew, growing in the old unhurried way in the same Mediterranean groves. We prepare them using time honoured methods, then package them with the greatest care to ensure that they reach you, our customers, in perfect condition. Live, love, eat olives!

Love **LIFE**
EAT *Real*

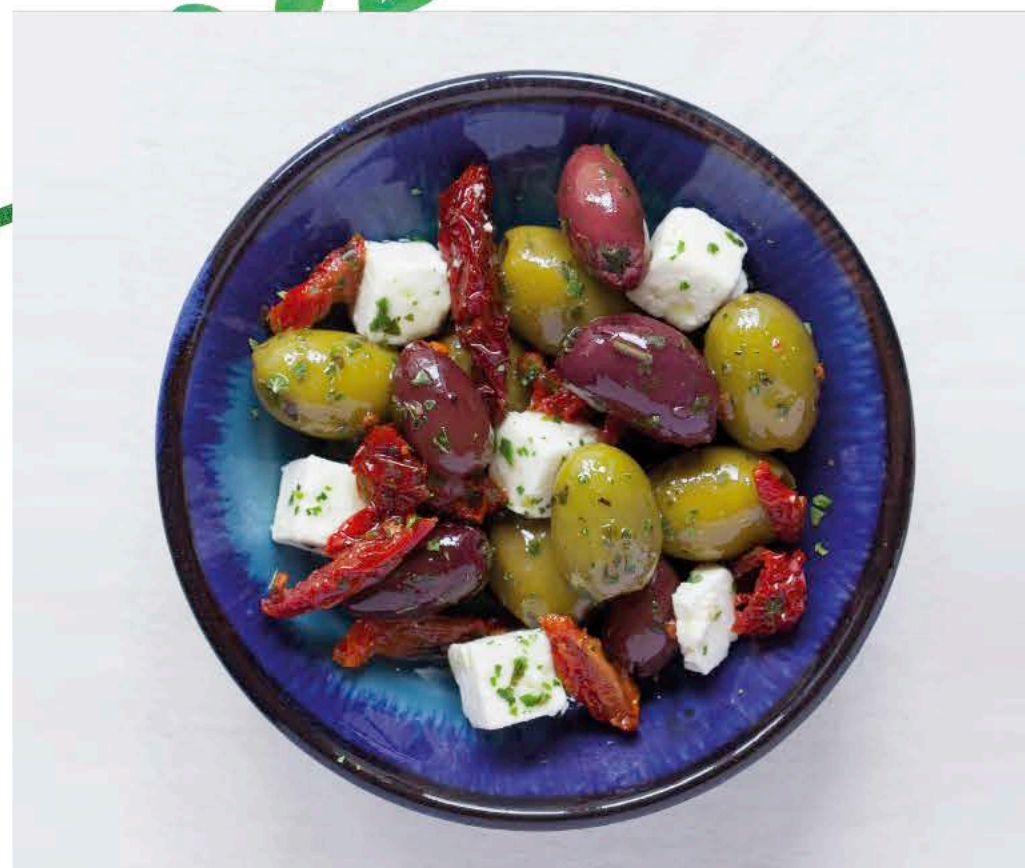
Why choose The Real Olive Company?

Our products

Our olives are allowed to take their time to ripen under azure Mediterranean skies through the sun-soaked summer months. In the autumn, when the fruit is still fresh and green, our farmers collect the first harvest, and in January the dark, fully ripe olives are carefully gathered in.

In our quest to find the perfect olive we are fully certified by Organic Farmers & Growers as a UK organic producer. When food is farmed organically, it is not 'propped up' by artificial fertilisers or pesticides. This means that it must be naturally resilient, and for this it must come from strong soil teeming with nutrients and beneficial micro-organisms. This is good for the plants, good for the land, and good for us.

Our manufacturing process is accredited by 'SALSA - Safe & Local Supplier association.



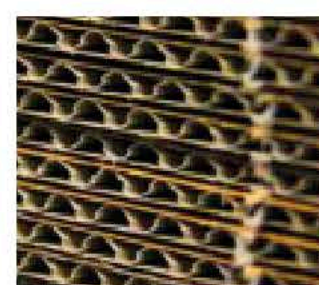
Our packaging

Sustainability is at our very core and underpins our company values. We continue to work closely with our innovative packaging suppliers with an ultimate goal of ensuring all our packaging is 100% recyclable.

Our current retail packaging is the most green and sustainable option available. Our cardboard sleeve is printed using vegetable inks on fully recyclable board. We currently use widely recycled polypropylene pots and are soon to move these to RPET pots made from 80% recycled material.

We believe that our current retail packaging solution offers the most minimal impact to the planet and environment when considering all of the criteria.

For more information on our research and sustainability please see our website.

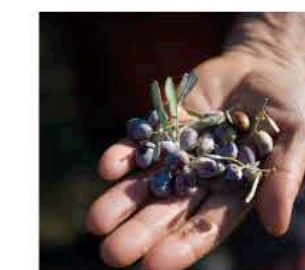
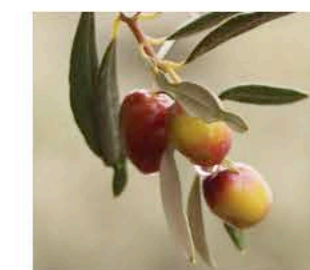
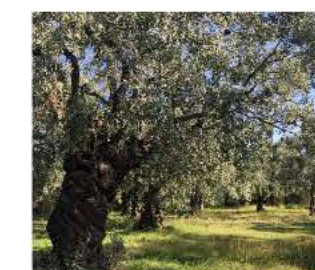


Our suppliers

Over the years we have travelled all over the Mediterranean building up a network of farmers who grow olives independently and on a small scale.

Together we understand the unhurried gentle rhythms of the olive tree and know from long experience that the best olives grow where flora and fauna flourish. The organic groves help to create a haven for wildflowers, insects and birds as they have remained for thousands of years.

With the majority of our farmers living on the land they farm, their lives and work are often entwined. Their values and passions run through their day to day lives and for them the health of the land is paramount to the well being of the groves. The result; a successful and bountiful harvest year after year.



As a part of our commitment to sustainability and protecting the planet for future generation we have recently partnered with the Sustainable Solis Alliance (SSA). We have pledged to donate 1% of our profits to invest in their work to improve soil health for future generations.

We strongly believe that a bright and positive future for us all on this beautiful planet is well within our reach. We are committed to building a business that puts the welfare of people and planet above all else for generations to come.

Our future together & the responsibility of business

Our three core pillars of ethical business;

- 1. To advance our purpose;** whilst offering people a sense of belonging and a feeling that their lives and their work have value beyond their physical work.
- 2. To protect people;** by operating our company in a way that protects the people who work for us, the people who buy from us and the environments in which we live and work.
- 3. To generate profit & sustainability;** so that we may continue to advance the first two priorities.

For our business, profit is a result and not a purpose.



Making LIFE
TASTE BETTER BY
CONNECTING PEOPLE TO
THE NATURAL VITALITY
OF REAL *Food.*





Tricolore olive blend

Siciliana olive blend

Garlic Provençal olive blend

La Verde olive blend

OLIVES

CHILLED DELI-FRESH POTS

In our stand-out-from-the-crowd branding, our lovely olive deli fresh pots have up to four months shelf life from production. Our delicious olives are packed in a protective atmosphere, which means they stay deli fresh until the day they are opened. The perfect product for your grab-and-go chiller.

DELI-FRESH OLIVE POTS

RETAIL & DELI

Our exceptional olives are picked and harvested on the shores of the Mediterranean by our trusted growers. We then carefully marinade and pack them – ready for the chiller.

PRODUCT	UNIT SIZE	CODE	CASE SIZE
Siciliana Pitted Chalkidiki and Kalamata olives with garlic, peppers and mustard seeds.	185g	DP01	6 x 185g
Tricolore Pitted Chalkidiki and Kalamata olives with garlic, chilli and basil.	185g	DP02	6 x 185g
Garlic Provençal Garlic stuffed Chalkidiki olives with sweet peppers and Herbes de Provence.	210g	DP04	6 x 210g



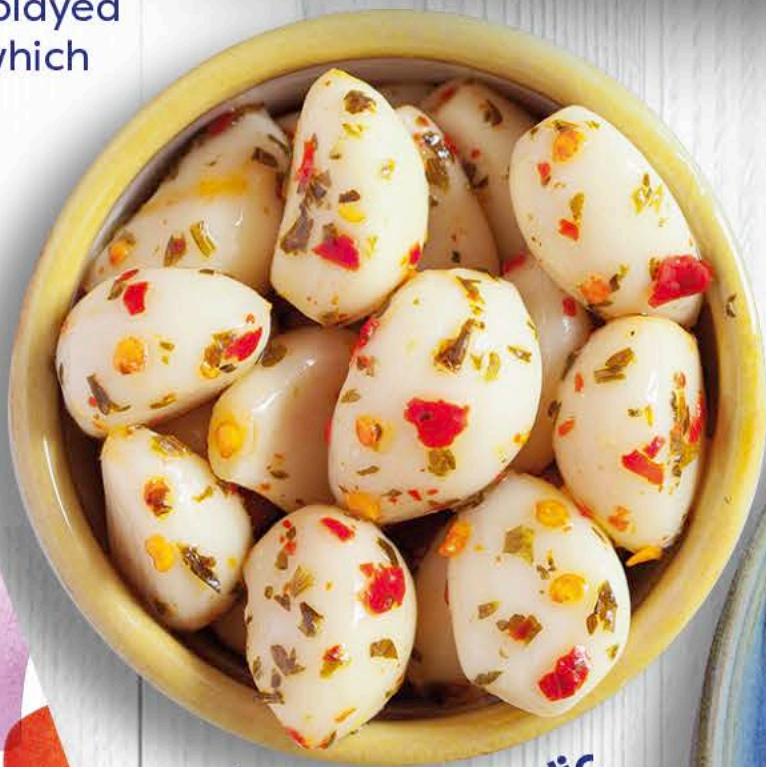
Organic La Verde Organic pitted Chalkidiki olives with wild garlic and basil.	185g	DP07	6 x 185g
Organic Limone Organic pitted Chalkidiki olives with lemon, thyme and black pepper.	185g	DP17	6 x 185g
Organic Kasbah Organic pitted Chalkidiki and Kalamata olives with rosewater, chilli and aromatic spices.	185g	DP08	6 x 185g
Organic Nocellara Organic whole, early harvest olives from Sicily. Sweet and mild.	210g	DP09	6 x 210g
Organic Kalamata Organic whole Kalamata olives in cold pressed oils. Rich and fruity.	210g	DP11	6 x 210g
Siciliana Pitted Chalkidiki and Kalamata with garlic, peppers and mustard seeds.	650g	CP.SC.650	6 x 650g



ANTIPASTI

CHILLED DELI-FRESH POTS

The perfect addition to your range, these delicious antipasti are prepared by us and packed in a protective atmosphere which means they stay deli-fresh until the day they are opened. We recommend that these products are displayed and sold from your grab and go chiller, which will do wonders to promote the quality and sales.



Hot pickled garlic



Antipasti olive blend



Semi dried tomatoes



DELI-FRESH ANTIPASTI POTS

RETAIL & DELI

Our exceptional ingredients are picked and harvested on the shores of the Mediterranean by our trusted growers. We then carefully marinade and pack them – ready for the chiller.

PRODUCT	UNIT SIZE	CODE	CASE SIZE
Antipasti Pitted Chalkidiki and Kalamata olives with garlic cloves, sweet peppers, cornichons, sun dried tomatoes and caperberries.	185g	DPO3	6 x 185g
Sun Dried Tomatoes Sweet and tangy sun dried tomatoes with basil and garlic.	170g	DP12	6 x 170g



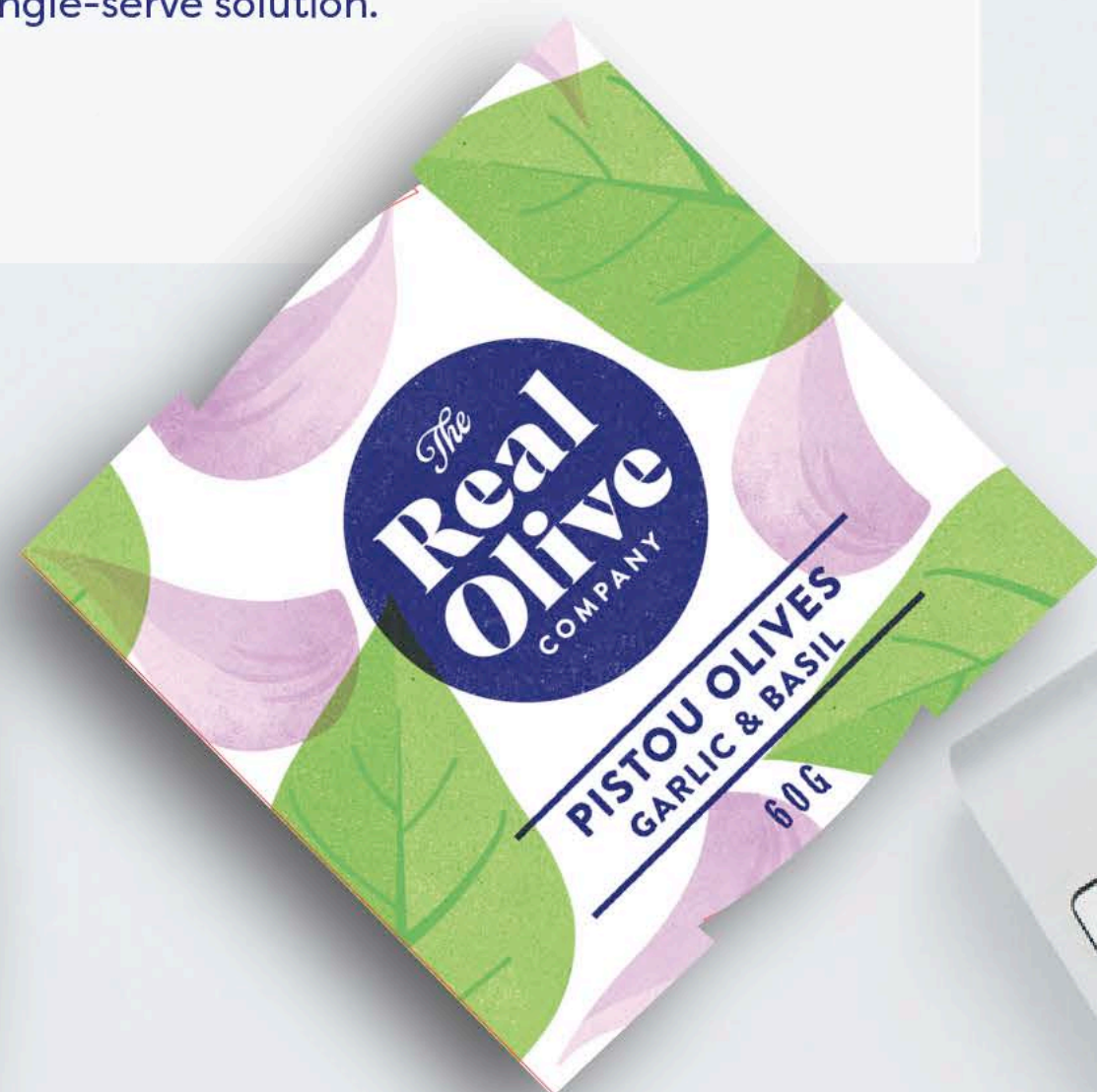
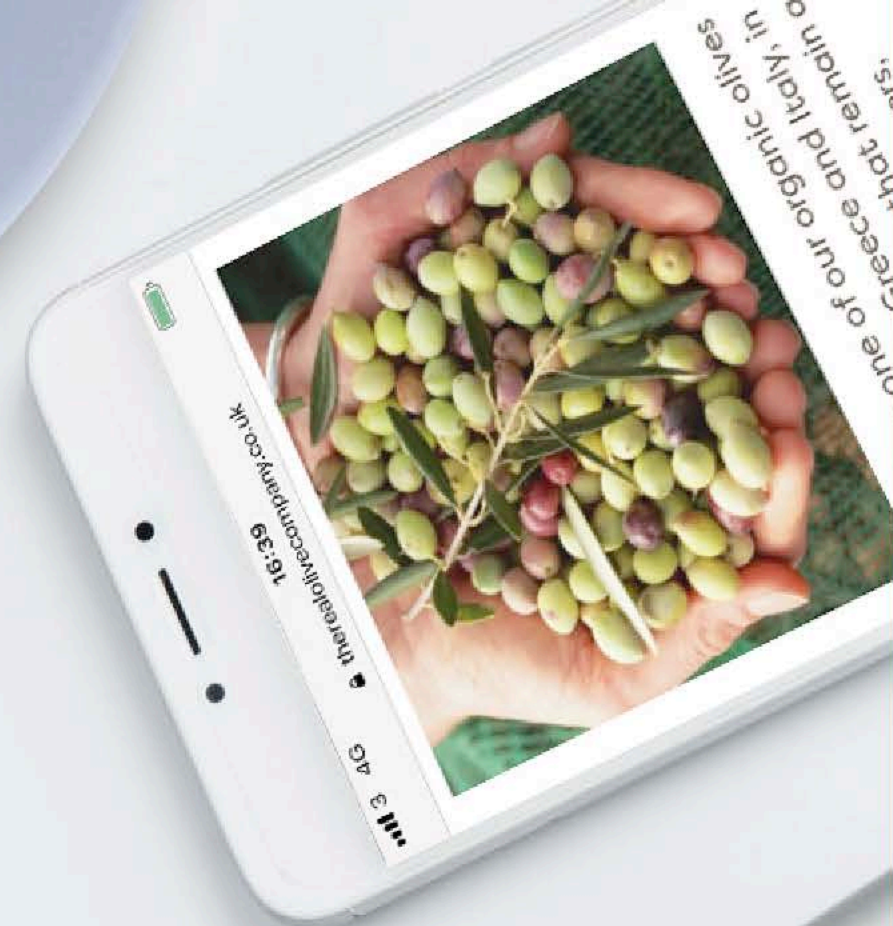
Hot Pickled Garlic Sweet pickled garlic cloves with chilli and parsley.	185g	DP13	6 x 185g
Organic Semi Dried Tomatoes Succulent oven roasted tomatoes with garlic and basil.	185g	DP16	6 x 185g



SNACK POTS

DELI-FRESH SNACK POTS

A snack sized 60g pot of our delicious fresh marinated olives - perfect as a 'ready to go' healthy snack or as part of a lunchtime offering. They are also ideal if you are looking for a single-serve solution.



PERFECT FOR MEAL DEALS!

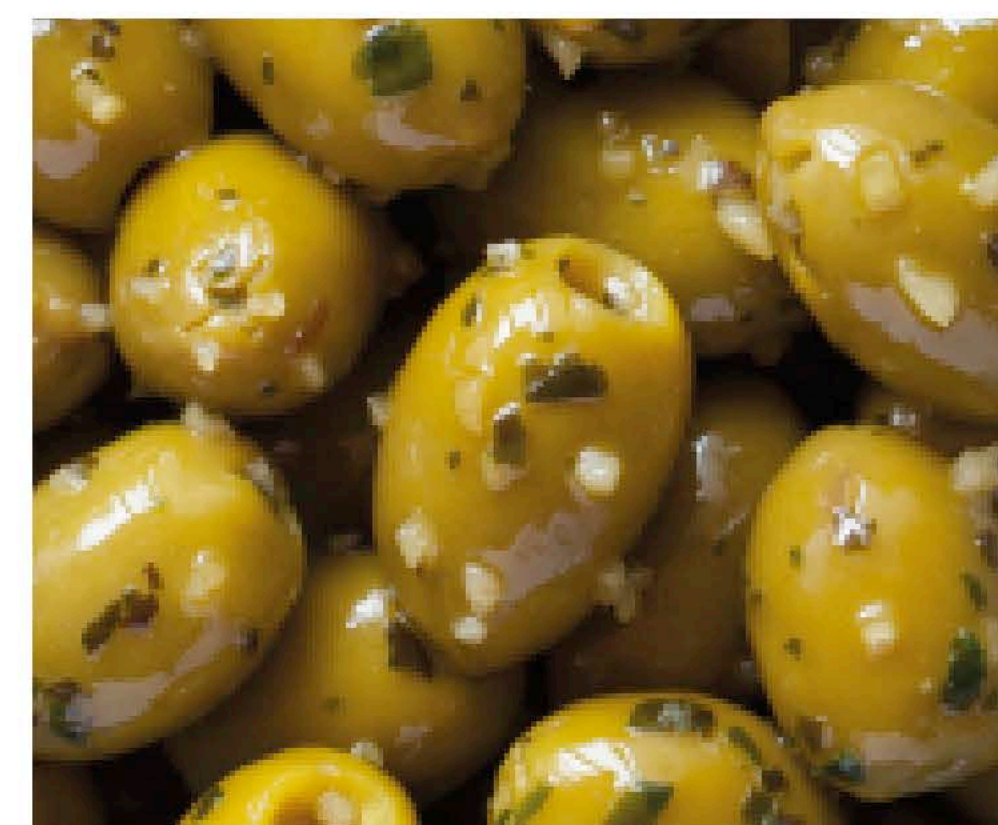
DELI-FRESH SNACK POTS

RETAIL & DELI

Healthy Snacking on the Go!



PRODUCT	UNIT SIZE	CODE	CASE SIZE
Pistou Pitted Chalkidiki olives with garlic and basil.	60g	SP11	12 x 60g
Tricolore Pitted Chalkidiki and Kalamata olives with garlic, chilli and basil.	60g	SP12	12 x 60g



WE KEEP IT COLD-PRESSED

Our olives are always slowly marinated using cold-pressed oils. Why? This keeps them at their freshest and tastiest whilst maintaining all of the goodness in the oils.



TAPENADE

DELI-FRESH TAPENADE POTS

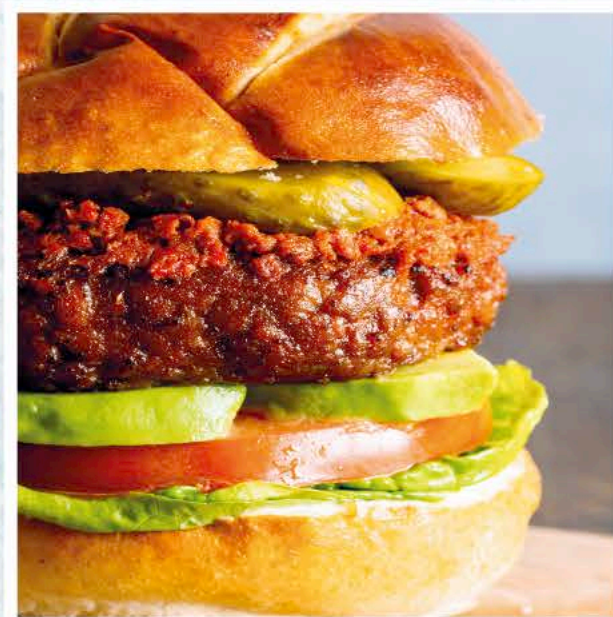
Bring a new dimension to your chiller with these award-winning tapenades. Organic, fresh, vegan and truly versatile! Created by our in-house Chef Charlie, these unique tapenades have been a sell out since launch for a very good reason - they are simply delicious and so very versatile!



Kalamata olive tapenade



Smoky harissa tapenade



Spice up your burgers



Perfect stirred into pasta



Terrific for tapas

DELI-FRESH TAPENADE POTS

RETAIL & DELI

Dip into the Sunshine!

Kalamata olive tapenade: Rich & savoury for a taste of umami heaven. Intense and fruity Kalamata olives, luscious sun dried tomatoes and aromatic cumin - the perfect match for cheese!

Smoky harissa tapenade: Sweet and smoky with a chilli kick to excite your taste buds. The vivid flavours of tangy pepper and sundried tomato will lift any dish it touches!



PRODUCT	UNIT SIZE	CODE	CASE SIZE
Organic Kalamata olive tapenade Kalamata olive, sun dried tomato & cumin.	180g	PA05.06	12 x 180g
Organic smoky harissa tapenade Spicy pepper, sun dried tomato & smoked paprika.	180g	PA06.06	12 x 180g



Spread it on, Stir it in, or simply Pop it on the side!



MARINATED & PLAIN OLIVES

READY-TO-USE 1KG OLIVES

A perfect solution for your deli counter, bar or catering business, our freshly prepared olives come straight from our blending kitchen to you - ready to use!

We continually strive to improve our sustainability and to reduce single use plastic wherever possible. As a result not only does our 1kg olive range taste and look fantastic it is also packaged in fully recyclable pouches!

WHAT MAKES OUR 1KG RANGE UNIQUE:

- Delicious, fresh olives and antipasti
- Vegan, plant based & gluten free
- Robust & fully recyclable packaging
- Branded pack looks great behind the counter
- Spoon or pour from pack - less mess
- Resealable pouch keeps product fresh
- Always marinated using cold-pressed oils
- Chilled shelf life of 4 months from date of production
- Naturally healthy & good for you and your customers



FRESH OLIVES 1kg

DELI & CATERING

Ready, Deli, Go!

PRODUCT NAME	UNIT CODE	UNIT SIZE	CASE CODE	CASE SIZE
Siciliana (mixed pitted) Large Chalkidiki and Kalamata olives with garlic, sweet peppers, mustard seeds and cold pressed oils.	FM01.P1	1kg	FM01.P4	4 x 1kg
Tricolore (mixed pitted) Large Chalkidiki and Kalamata olives with garlic, basil, a gentle kick of chilli and cold pressed oils.	FM02.P1	1kg	FM02.P4	4 x 1kg
Antipasti (mixed pitted) Large Chalkidiki and Kalamata olives with garlic cloves, sweet peppers, cornichons, sun dried tomatoes and caperberries in cold pressed oils.	FM03.P1	1kg	FM03.P4	4 x 1kg
Garlic & Basil (mixed pitted) Large Chalkidiki and Kalamata olives with garlic, sweet basil and cold pressed oils.	FM04.P1	1kg	FM04.P4	4 x 1kg
Fine Herbes (mixed pitted) Large Chalkidiki and Kalamata olives with a fragrant blend of fine herbs and cold pressed oils.	FM05.P1	1kg	FM05.P4	4 x 1kg
Garlic & Basil (green pitted) Large Chalkidiki olives with garlic, sweet basil and cold pressed oils.	FM07.P1	1kg	FM07.P4	4 x 1kg
Baby Kalamata (black pitted) A smaller sized pitted deep purple Kalamata olive, robust and fruity flavour, marinating in cold pressed oils, perfect for taking pizzas to the next level.	FM24.P1	1kg	FM24.P4	4 x 1kg
Garlic Provençale (green stuffed) Large Chalkidiki olives, stuffed with a blanched garlic clove, with Herbes de Provence, sweet red peppers and cold pressed oils.	FM15.P1	1kg	FM15.P4	4 x 1kg
Pepper Rosemary (green stuffed) Large Chalkidiki olives stuffed with a slice of red pepper, with garlic, rosemary, Herbes de Provence and cold pressed oils.	FM16.P1	1kg	FM16.P4	4 x 1kg
Organic La Verde (green pitted) Chalkidiki olives with wild garlic, basil and cold pressed oils.	FM19.P1	1kg	FM19.P4	4 x 1kg
Organic Limone (green pitted) Chalkidiki olives with lemon, thyme, black pepper and cold pressed oils.	FM23.P1	1kg	FM23.P4	4 x 1kg
Organic Kasbah (mixed pitted) Chalkidiki and Kalamata olives with rosewater, chilli, aromatic spices and cold pressed oils.	FM20.P1	1kg	FM20.P4	4 x 1kg
Colossal (green pitted) Greek olives, firm and crisp with a creamy finish. Packed in a light brine.	JO01.P1	1kg	JO01.P4	4 x 1kg
Kalamata (black pitted) Deep purple in colour, robust and fruity. Packed in a light brine.	JO03.P1	1kg	JO03.P4	4 x 1kg
Chalkidiki & Kalamata (mixed pitted) Packed in a light brine.	JO06.P1	1kg	JO06.P4	4 x 1kg
Nocellara del Belice (green whole) Early harvest olives from Sicily, sweet and mild. Packed in a light brine.	JO09.P1	1kg	JO09.P4	4 x 1kg
Kalamata (black whole) The essential whole Kalamata olive, deep purple in colour, robust and fruity. Packed in a light brine.	JO11.P1	1kg	JO11.P4	4 x 1kg
Organic Chalkidiki (green pitted) Firm and crisp with a creamy finish. Packed in a light brine.	JO24.P1	1kg	JO24.P4	4 x 1kg
Organic Kalamata (black pitted) Deep purple in colour, robust and fruity. Packed in a light brine.	JO25.P1	1kg	JO25.P4	4 x 1kg
Organic Kalamata (black whole) Deep purple in colour, robust and fruity. Packed in a light brine.	JO26.P1	1kg	JO26.P4	4 x 1kg
Organic Nocellara del Belice (green whole) Early harvest whole olives from Sicily, sweet and mild. Packed in a light brine.	JO30.P1	1kg	JO30.P4	4 x 1kg

ANTIPASTI

Our range of antipasti and speciality products embodies the culture and cuisine of the Mediterranean, perfect when making up exciting tapas or mezze or for adding a touch of the Mediterranean to salads and recipes. Let your customers choose their favourites from the deli by displaying these tasty tapas in your chilled counter.

Dolmades

Hot pickled garlic

Smoky harissa tapenade

Feta stuffed Kabanaki peppers

Sun dried tomatoes

Cipolline Borettane onions

ANTIPASTI

DELI & CATERING

Perfect for Picnics & Sharing Plates!

We have sourced a range of delicious antipasti from across the Mediterranean, perfect for the Deli counter, tapas and platters.

PRODUCT NAME	UNIT CODE	UNIT SIZE	PACK FORMAT	CASE CODE	CASE SIZE
Semi Dried Tomatoes Succulent oven roasted tomatoes with garlic and basil in cold-pressed oils	TP22.P1	1KG	TUB	TP22.P6	6 X 1KG
Sun Dried Tomatoes Sweet and tangy sun dried tomatoes. AA grade sun dried tomatoes from Italy. Soak in hot water and marinate for best results.	TP03	10KG	BOX	n/a	n/a
Marinated Sun Dried Tomatoes Sweet and tangy sun dried tomatoes marinated in basil, thyme, garlic and cold-pressed oil.	TP23.P1	1kg	S.U.P	TP23.P4	4 X 1KG
Feta Stuffed Kabanaki Peppers Greek red, sweet pointy Kabanaki peppers stuffed with a mixture of Feta and Greek country cheese, in oil.	TP05	2KG	TUB	TP05.P2	2 x 2kg
Feta Stuffed Peppalicious Sweet and spicy round red peppalicious peppers stuffed with a mixture of Feta and Greek country cheese, in oil.	TP06	2KG	TUB	TP06.P2	2 x 2kg
Chargrilled Artichokes Italian artichoke hearts, halved and char grilled then marinated in oil, with herbs and spices	TP09.P1	1kg	S.U.P	TP09x.P4	4 X 1KG
Cipolline Borettane Onions Sweet Italian onions in balsamic vinegar. For starters, sides, cheeseboards and antipasti platters.	TP10	1.5KG	TIN	TP10.P6	6 x 1.5kg
Dolmades Greek vine leaves stuffed with aromatic rice. The classic Greek mezze.	TP11	2KG	TIN	TP11.P6	6 x 2kg
Cornichons Classic pickled baby gherkins. These are great with cheese and mixed tapas.	TP13.P1	1kg	S.U.P	TP13.P4	4 x 1kg
Pickled Garlic Crunchy and tangy whole white garlic cloves.	TP16	3kg	TIN	TP16.P6	6 x 3kg
Hot Pickled Garlic Crunchy and tangy whole white garlic cloves with spicy chilli and parsley in cold-pressed oils.	TP18.P1	1kg	S.U.P	TP18.P4	4 X 1KG

TAPENADE

DELI & CATERING

Use as a vegan paté, dip, spread, relish, tapas, nibble, starter or simply an amazing ingredient!

PRODUCT	UNIT CODE	UNIT SIZE	CASE CODE	CASE SIZE
Organic Kalamata olive tapenade Kalamata olive, sun dried tomato & cumin.	PA05.P1	1kg	PA05.P6	6 x 1kg
Organic smoky harissa tapenade Spicy pepper, sun dried tomato & smoked paprika.	PA06.P1	1kg	PA06.P6	6 x 1kg



OILS & VINEGARS

CATERING

An essential range of delicious high quality oils for cooking, drizzling and dipping.

PRODUCT NAME	UNIT CODE	UNIT SIZE	PACK FORMAT	CASE CODE	CASE SIZE
Oleo Martos Extra Virgin Olive Oil (Spain) Great value EVOO oil from Spain, ideal for cooking and light dressings.	TO01	5ltr	PET	TO01.P3	3 x 5ltr
Hellenic Gold A fantastic Greek extra virgin olive oil, sweet and peppery, perfect for drizzling.	TO02	5ltr	TIN	TO02.P4	4 x 5ltr
Cold Pressed Sunflower Oil The finest cold-pressed, unrefined and totally natural sunflower oil.	TO04	5ltr	JERRY	n/a	n/a
Pomace Spanish pomace oil, for cooking.	TO08	5ltr	PET	TO08.P3	3 x 5ltr
Organic Cold Pressed Sunflower Oil The finest organic, cold-pressed, unrefined and totally natural sunflower oil.	TO10	5ltr	JERRY	n/a	n/a
Balsamic Vinegar Stunning balsamic vinegar of Modena. Great for reductions and dressings.	TO12	5ltr	JERRY	TO12.P2	2 x 5ltr
Organic Hellenic Gold Organic Greek extra virgin olive oil, sweet and peppery. A finishing touch for all your dishes	TO13	5ltr	TIN	TO13.P4	4 x 5ltr

BULK OLIVES

CATERING & MANUFACTURING

Olives in strong brine supplied in large tins, ready for you to prepare with your own recipes.

PRODUCT NAME	UNIT CODE	UNIT SIZE	PACK FORMAT
Chalkidiki Mammoth (green pitted) Huge olives, firm and crisp with a creamy finish. In strong brine.	BO021	11kg	TIN
Kalamata Extra Large (black pitted) Deep purple in colour, robust and fruity. In strong brine/vinegar.	BO03	11kg	TIN



Ask us about our point of sale material.
(hello@therealolivecompany.co.uk)



TERMS & CONDITIONS

We all need them and it is really important that we make the key points as clear as possible. We hope to build a long lasting and fruitful relationship with all our customers, so a clear and concise set of terms are essential to avoid any possible confusion. There is nothing onerous here so have a quick scan through to familiarize yourself with the way we like to do things.

Opening hours

For sales enquiries, to place orders, or to just have a chat, you can contact us by phone or email. We are open Monday to Friday from 8:30am to 5:00pm, excluding public holidays. You can always leave a message as well if you call outside these times.

Payment terms

Our payment terms are pro forma unless you have an approved credit account with us. Generally we are able to offer credit accounts once your first three orders have been paid for and managed successfully. If you wish to discuss a credit facility then please contact Sarah in our accounts department.

Product pricing

Please contact a member of our team to request the latest version of our full trade pricelist. Due to the fluctuating market that we operate within, we reserve the right to alter our product pricing at any time. We will always endeavour to give all our customers as much notice as possible and try to minimise any significant price changes wherever possible.

Minimum order values

Please contact a member of our team for further details regarding Minimum Order Quantities.

Delivery schedules

Once an order has been placed we will, in most cases, send your goods out the following day for a next day delivery except on Fridays. Saturday and timed deliveries are available but at extra cost, please enquire if this is of interest.

Our distributors

As you know by now, here at The Real Olive Company we produce and source a wide range of fantastic olives and Mediterranean foods and accessories. We are totally committed to quality and always aim to provide the best value and service to all our customers.

We are always very keen to deal directly with our customers but are also aware that this may not always be possible for all businesses out there.

With this in mind we have teamed up with a selection of Food Service Distributors covering most areas across the UK. In some cases these companies stock pretty much our full range of products, others just a selection of our best sellers.

If you would find it easier to deal directly with any of our distribution partners, then please contact us and we will put you in touch with your nearest Food Service Distributor. We can guarantee that you will get the same great quality Real Olive products from them as you can from us.

Thanks & Feedback

Hopefully you have had a good read through our catalogue and now know all there is to know about The Real Olive Company. Thanks for your interest in us and if you are not already a customer then hopefully you soon will be.

As a small company committed to quality we will always endeavour to do our best in order to meet our customer's requirements. You can help us to maintain and improve our products and services by giving us feedback. Whether it's good or bad we would love to hear from you, so don't hesitate to drop us a line.

For anything else please get in touch;

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